

**Press Release**

**Financial Results for the Nine Months and Quarter ended December 31, 2020**

The Board of Directors of Union Bank of India today approved the accounts of the Bank for the nine months and quarter ended December 31, 2020.

**Key Highlights in Q3FY21**

- Bank continues to demonstrate a strong liability franchise**  
*The CASA deposits have increased by 11.10% YoY. We now have a total deposits base at Rs.8.82 Lakh Crores as at the end of Q3FY21. CASA ratio improved to 35.4% from 32.7% a year ago.*
- Credit in Retail, Agri and MSME (RAM) segments grown by 7% YoY**  
*Bank registered 7% growth in Retail, 8% growth in Agriculture and 5% growth in MSME advances YoY.*
- Strong Financial Performance:**  
*Operating Profit and Net Profit of the Bank improved by 12% and 41% QoQ respectively. Net interest income of Bank grew by 5% YoY during Q3FY21.*
- Provision coverage ratio of the Bank improved to 86% during Q3FY21**  
*Provision coverage ratio of the Bank improved to 86% during Q3FY21 as against 83% during Q2FY21. Net NPA of Q3FY21 declined to 3.3% from 6.5% a year ago.*
- Improved capital ratios**  
*CRAR improved from 12.38% to 12.98% QoQ. CET1 ratio improved to 9.22% against the minimum requirement of 7.375%.*
- Robust performance on EASE 3.0 parameters during Q2**  
*Bank has secured 4<sup>th</sup> position in overall ranking and 3<sup>rd</sup> position in 3 themes out of 5, amongst PSBs.*

**Major initiatives taken under Digital Banking:**

**Union Dial**  
(Digital loan sourcing)



**PAPL**

(Pre approved personal loans)

Straight through unsecured loans disbursed digitally in 2 min

**MSME STP**  
(Straight through processing)



**SHISHU MUDRA**

(Instant MSME loans)

- Straight through disbursement of MSME loans upto Rs.50000
- Pilot in progress



## Key Summary of Q3FY2021 Results

In RsCr	Q3FY20	Q2FY21	Q3FY21	YoY%	QoQ%	9MFY20	9MFY21	YoY%
Profit & Loss								
Interest Income	18720	17776	17087	-8.72	-3.88	54945	53292	-3.01
Interest Expenses	12435	11483	10498	-15.58	-8.58	37258	34007	-8.73
Net Interest Income	6285	6293	6590	4.85	4.72	17687	19285	9.03
Non-Interest Income	3667	2308	3016	-17.75	30.68	8056	6786	-15.76
NIM %	3.15	2.78	2.94	-6.67	5.76	3.00	2.81	-6.33
Operating Profit	5827	4735	5311	-8.86	12.16	14386	14079	-2.13
Loan Loss Provisions	4667	4218	4584	-1.78	8.68	13842	12503	-9.67
Profit After Tax	1159	517	727	-37.27	40.62	544	1576	189.70

In Rs Crores	Dec 19	Sep 20	Dec 20	YoY%	QoQ%
Balance Sheet					
Global Advances	647532	651062	651973	0.69	0.14
<i>Domestic Advances</i>	<i>628376</i>	<i>632770</i>	<i>635225</i>	<i>1.09</i>	<i>0.39</i>
<i>W/w Retail</i>	<i>112040</i>	<i>117231</i>	<i>120203</i>	<i>7.29</i>	<i>2.54</i>
<i>Agriculture</i>	<i>106942</i>	<i>110467</i>	<i>115373</i>	<i>7.88</i>	<i>4.44</i>
<i>MSME</i>	<i>119689</i>	<i>121442</i>	<i>125504</i>	<i>4.86</i>	<i>3.34</i>
<i>RAM advances</i>	<i>338671</i>	<i>349140</i>	<i>361080</i>	<i>6.62</i>	<i>3.42</i>
Deposits	860196	886098	882423	2.58	-0.41
<i>Domestic CASA</i>	<i>281021</i>	<i>306665</i>	<i>312213</i>	<i>11.10</i>	<i>1.81</i>
<i>Domestic Term Deposits</i>	<i>575634</i>	<i>576961</i>	<i>567199</i>	<i>-1.47</i>	<i>-1.69</i>
<i>CASA Ratio (%)</i>	<i>32.67</i>	<i>34.61</i>	<i>35.38</i>	<i>271 bps</i>	<i>77 bps</i>
GNPA	100432	95797	87968	-12.41	-8.17
NNPA	37190	23894	19063	-48.74	-20.22
Slippages ( <i>During the Quarter</i> )	8669	673	332	-96.17	-50.67

Ratios (%)	Q3FY20	Q2FY21	Q3FY21	YoY bps	QoQ bps	9MFY20	9MFY21	YoY bps
Asset Quality								
GNPA	15.51	14.71	13.49	-202	-122	15.51	13.49	-202
NNPA	6.48	4.13	3.27	-321	-86	6.48	3.27	-321
PCR	73.91	83.16	86.18	1227	302	73.91	86.18	1227
TPCR	62.27	75.06	78.33	1607	327	62.27	78.33	1607
Credit Cost	2.49	1.87	1.86	-63	-1	2.49	1.86	-63
Capital Ratios								
CET-1 ratio	--	8.91	9.22	--	31	--	9.22	--
Tier-1 ratio	--	10.05	10.47	--	42	--	10.47	--
CAR	--	12.38	12.98	--	60	--	12.98	--

### Network:

- 9590 Branches
- 12961 ATMs
- 8232 BC points
- 90 SARAL/SARAL Lite (MSME Loan Processing Centres)
- 129 ULPs (Retail Loan Processing Centres)

### Financial inclusion schemes:

Financial inclusion aims to eliminate barriers and provide economically priced financial services to the less accessible sections of the society through government-backed schemes like PMJJBY, PMSBY, PMJDY and APY.



#### **Pradhan Mantri Jeevan Jyoti Bima Yojana (PMJJBY):**

PMJJBY is a Government-backed insurance scheme; 3.86 lakh new enrollments were done by Bank for the quarter ended December 31, 2020.

#### **Pradhan Mantri Suraksha Bima Yojana (PMSBY):**

PMSBY is Government-backed accidental insurance scheme; 6.51 lakh new enrollments were done by Bank for the quarter ended December 31, 2020.

#### **Pradhan Mantri Jan Dhan Yojana (PMJDY):**

2.05 crore accounts have been opened with account balance of Rs. 5837 crore as on December 31, 2020 as against 1.72 crore accounts with Rs. 4557 crore as on December 31, 2019.

#### **Atal Pension Yojana (APY):**

APY is a pension scheme, primarily targeted at the unorganized sector, 0.85 lakh new enrollments were done by Bank for the quarter ended December 31, 2020.

#### **New schemes launched to tackle COVID-19:**

In response to significant challenges of COVID 19, Bank has launched various flagship schemes for business entities, retail customers, SHGs in order to ease out the stress/ tide over the liquidity mismatch or for fulfilling the consumption needs.

#### **COVID Emergency Line of Credit (CELC):** Scheme for all existing Fund Based working capital limit borrowers irrespective of sector.

No. of Loans Sanctioned - 1,13,880  
Total amount Sanctioned - Rs. 3,652 crore

#### **Union COVID 19 Personal Loan Scheme (UCPLS):** Scheme for all govt/ non-govt employees drawing salary through our bank for last 12 months and existing retail borrowers.

No. of Loans Sanctioned - 80,934  
Total amount Sanctioned - Rs. 1,928 crore

#### **Union SHG COVID Suvidha Loan (USCSL):** Scheme for all existing SHGs with satisfactory track record.

No. of Loans Sanctioned - 1,30,180  
Total amount Sanctioned - Rs. 696 crore

#### **Union Guaranteed Emergency Credit Line (UGECL):** A special scheme as per GoI guidelines for sanctioning pre-approved limit of up to 20 per cent of loan outstanding as on 29th February, 2020 to eligible borrowers, in the form of additional working capital term loan facility to eligible Business Enterprises / MSME borrowers/ Individuals, including interested PMMY borrowers.

No. of Loans Sanctioned (UGECL 1 & 2) - 3,72,114  
Total amount Sanctioned (UGECL 1 & 2) - Rs. 8,345 crore

#### **Extended Partial Credit Guarantee Scheme (PCGS):** Scheme to provide liquidity support to low rated NBFCs/HFCs/MFI.

No. of Loans Sanctioned - 33  
Total amount Sanctioned - Rs. 2,970 crore

[Note: Amalgamation of Andhra Bank and Corporation Bank came into effect on April 01, 2020; accordingly the combined financials as on March 31, 2020 and Dec 31, 2019 has been arrived at by aggregating audited/reviewed numbers of three banks]

Date: 29<sup>th</sup> January, 2021

Place: Mumbai