

कापैरेशन बैंक (भारत सरकार का अग्रणी उद्यम) प्रधान कार्यालय, डा.पे. संख्या-88 मंगलूर- 575001	 e-CIRCULAR	Corporation Bank (A Premier Govt.Of India enterprise) Head Office, PB No.88, Mangalore – 575 001
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H.O.Circular No. 904/2014	Index No. 52.00 /112/ 2014	Date : 31-December - 2014

TO ALL THE BRANCHES / OFFICES

**Subject: GRAND FESTIVAL DHAMAKA CLOSED ON 31.12.2014- REVISION IN INTEREST RATE & CONCESSION IN PROCESSING CHARGES UNDER
 1] CORP HOME 2] CORP HOME -NRI 3] CORP VEHICLE 4] CCVL
 5] CORP VYAPAR 6] CORP DOCTOR PLUS SCHEMES- FROM 01.01.2015**

HIGHLIGHTS

- 1.0 "Grand Festival Dhamaka" [GFD] closed on 31.12.2014.
- 2.0 Rate of interest and concession in processing charges are revised from 01.01.2015.

- 1.0 Please refer to HO.Circular 648/2014 [Index No. 52.00 / 92/ 2014] dt. 02.09.2014 on introduction of Grand Festival Dhamaka from 01.09.2014 to 31.12.2014.
- 2.0 The GFD closes on 31.12.2014. However, in order to maintain competitive edge over peer banks and the need to add sizeable amount to retail portfolio during the remaining period of current fiscal, it is decided re-align the interest rates from 01.01.2015 with revision in concession in processing charges on the following lines.
Interest rates are linked to the Base Rate.

[i] CORP HOME SCHEME & CORP HOME -PREMIUM NRI SCHEME:

	FLOATING RATE		FIXED RATE@	
	Upto Rs.2 crore	Above Rs.2 crore	Upto Rs.25 lakh	Above Rs.25 lakh
For all Tenors	BR = [10.25%]	BR+0.25%=[10.50%]	BR+2.85% =13.10%	BR+3.35% =13.60%

Note: *under Home-NRI, minimum loan is Rs.25 lakhs & maximum repayment tenor is 25 years.

@ Under Corp Home Scheme, maximum tenor under fixed rate option is 20 years for salaried class and 15 years for others whereas , under CHNRI Scheme, maximum tenor is 15 years for all category of borrowers
Fixed rate under CHNRI Scheme is revised to make it at par with Corp Home.

[ii] CORP VEHICLE SCHEME [CVEHI]:

Tenor	Personal Vehicles / Vehicle used for personal use		
	Two Wheelers	Other than two wheelers	
		Upto Rs.50 lakhs	Above Rs.50 lakhs
Upto 7 years	BR+3.25% =13.50%	BR+0.40%=10.65%	BR+0.90% = 11.15%
Nomenclature		CVEHI	

Note: Interest Rate for personal vehicle is NOT revised

[iii] CORP COMMERCIAL VEHICLE SCHEME [CCVL]:

Tenor	Commercial Vehicles /Vehicles used for commercial purposes, irrespective of loans amount & irrespective of CGTMSE cover
Upto 7 years	BR+2.00%= 12.25%
<p>Note: Loans covered under CGTMSE shall be assigned Scheme code as 000061 – Credit Guarantee Trust Fund while opening the account in CBS</p> <p>Maximum repayment tenor for 2 wheelers: 3 years, for 3 wheelers: 5 years & for all other vehicles 7 years.</p> <p>From 01.01.2015, all commercial vehicles should be considered under CCVL Scheme & Personal vehicles under Corp Vehicle Scheme [CVEHI] Please note that the nomenclature 'CVEHT' is discontinued.</p>	

[iv] Corp Vyapar Scheme:

Rate of Interest	
Upto Rs.5 crore	Above Rs.5 crore
BR+2.00% =12.25%	BR+2.75%=13.00%

Note: Interest rate is not revised

[v] Corp Doctor Plus Scheme:

Rate of Interest	
Upto Rs.5 crore	Above Rs.5 crore
BR+1.75% =12.00%	BR+2.50% =12.75%

Note: Interest rate is revised

Processing Charges	
Schemes	Concession
Corp Home & Home-NRI	Full waiver of processing charges
Corp Vehicle	
a] Two wheelers	No concession
b] Commercial Vehicles	No concession
c] Other personal vehicles	50% waiver from the applicable Processing Charges+ Tax
Corp Vyapar	No concession
Doctor Plus	50% of applicable processing charges are waived. [i,e 50% of applicable processing charges+ tax shall be collected]

- 3.0 The revised rate of interest shall be applicable to the loans initially disbursed/renewed on or after **01.01.2015**.
- 3.1 The revised concession in processing charges will be applicable for loans initially disbursed /renewed upto **31.03.2015**. **[i,e the concession will automatically stand withdrawn from 01.04.2015]**
- 4.2 However, the proposals received upto **31.12.2014** will be eligible for rate of interest and processing charges as applicable under **GFD**, provided such loans are initially disbursed on or before **31.01.2015** as the branches might have sourced these proposals quoting GFD concessions.
- 4.3 In order to avoid customer complaints, while sanctioning the loan, the Sanctioning authorities at all levels shall clearly specify in Credit Sanction Intimation [CSI] that the rate of interest is linked to the Base Rate and subject to revision from time to time, hence EMI also will undergo a change.
- 5.0 All other guidelines of the respective Schemes remain unchanged.
- 6.0 In spite of the above revision, these schemes continue to be competitive. Hence, the branches should strive hard to add substantial portfolio before 31.03.2015.
- 7.0 Branches/Offices are advised to note the above guidelines for strict compliance.


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